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January 2026

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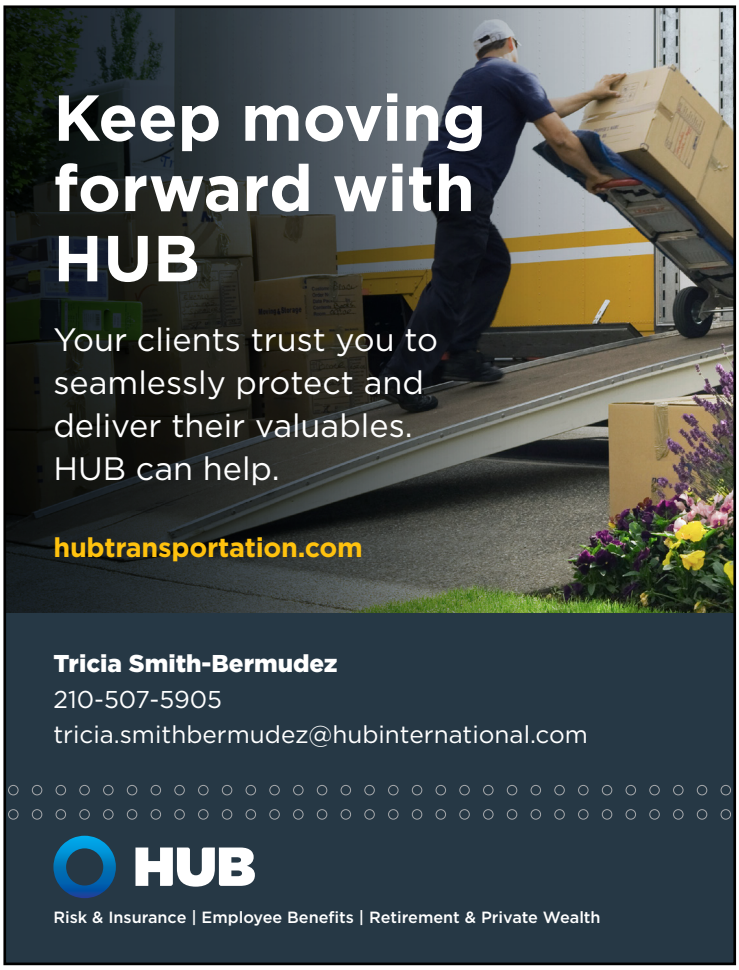
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ADMINISTRATION

Tracy Brito Denora, Executive Director
tracy@njwma.org Call/Text 732-341-3934





FROM YOUR EXECUTIVE DIRECTOR



As we kick off the new year, I'm really excited about the momentum we have going at NJWMA. One of the best ways to start the year strong is by coming together and our February 11 Chapter Meeting Luncheon is a great opportunity to do just that. I hope you'll join us, you can find registration details on page 18 of this issue.

I'm also very happy to welcome three new members to our Board of Directors. Please join me in congratulating Tara McQuaid Dixon of Sea Cure Moving, Lindsay Padla Sanborn of Booth Movers, and Pete Toscano of Reliable Van & Storage. We're so glad to have them on board and truly looking forward to their involvement and ideas. Be sure to check out this issue to read more about each of them.

I'm also grateful to share that Cindy Myer has once again stepped up and will serve as Chairwoman for a two-year term. Cindy continues to go above and beyond for this Association and I appreciate her leadership and commitment more than I can say.

A new year is always a good time to reset. We spend so much time focused on our businesses, our employees and our customers that we sometimes forget about ourselves. My hope for all of you is a year that's not only successful, but also healthy and balanced. When we take care of ourselves, it shows in how we lead, how we make decisions and how we run our companies.

From a business standpoint, January is also a great time to take a step back and look at what's working and what's not. Sometimes it's the small things that make the biggest difference, following up with past customers, tightening up internal processes, adjusting pricing, or trying a new tool or idea that saves time and money. Staying connected through NJWMA meetings, committees, and resources can help spark ideas you might not have thought of on your own.

I also want to highlight the great work our Communications Committee is doing. They are currently putting together some fantastic free webinars and I really hope you take advantage of them. Each webinar is designed to provide practical takeaways you can use right away, whether it's improving operations, marketing smarter or staying ahead of industry changes. These are real tools meant to help your business grow and stay competitive.

Our committees continue to focus on keeping NJWMA ahead of the curve, from new challenges and regulations to emerging technologies, while also empowering the next generation and continuing to deliver value to our current members. Thank you for your continued support, your involvement, and for being part of this Association.

I'm looking forward to a strong year ahead. As always, I'm just a phone call or text away if you ever need anything 732-341-3934.

Warm regards,

Tracy Brito Denora

tracy@njwma.org

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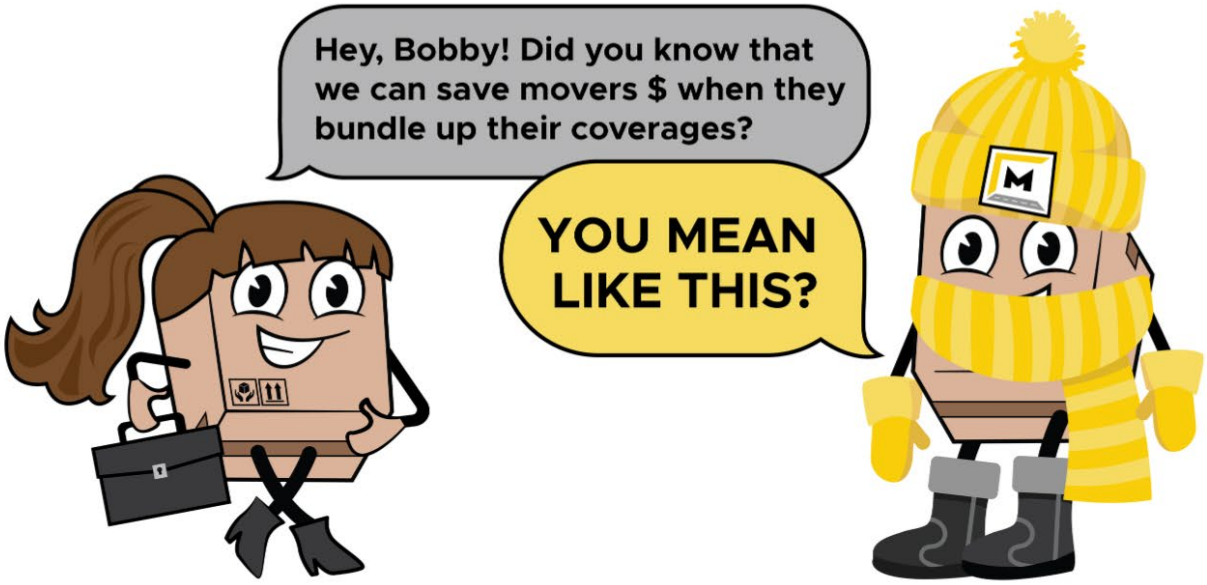
Paper Medical Cards Still Acceptable During Inspections

The Commercial Vehicle Safety Alliance (CVSA) has formally asked the Federal Motor Carrier Safety Administration (FMCSA) to issue guidance to law enforcement confirming that paper copies of a valid Medical Examiner's Certificate (MEC) should be accepted during roadside inspections and motor carrier safety audits.

This request comes in response to ongoing issues with the transition to a new electronic medical certification system. On December 5, 2025, CVSA sent a letter to FMCSA Administrator Derek Barrs, citing continued integration problems between state driver's license systems and medical examiners' systems.

Until these issues are fully resolved and all states are compliant with FMCSA's 2015 Medical Examiner's Certification Integration rule, CVSA is urging FMCSA to clearly instruct law enforcement officers that a paper medical card remains acceptable proof of compliance.

NJWMA encourages members to ensure drivers continue to carry a valid paper copy of their medical certificate and to stay informed as FMCSA provides further guidance on this issue. Keeping a paper copy of the Medical Examiner's Certificate in the vehicle can help avoid unnecessary delays or violations during inspections and audits.



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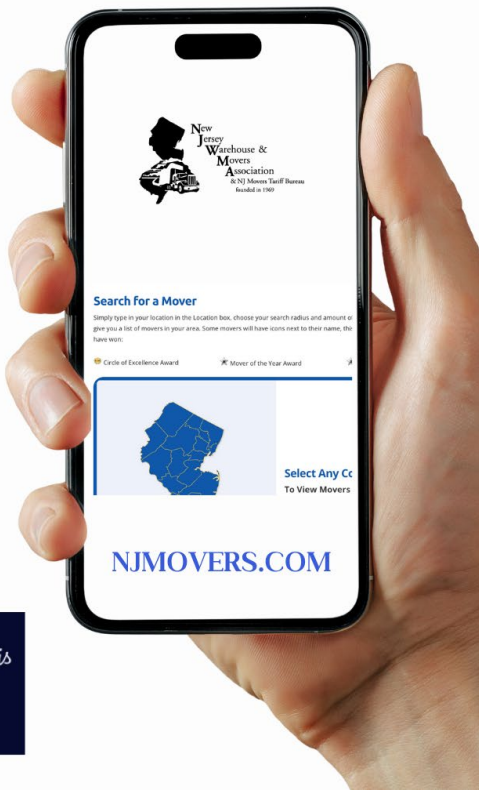
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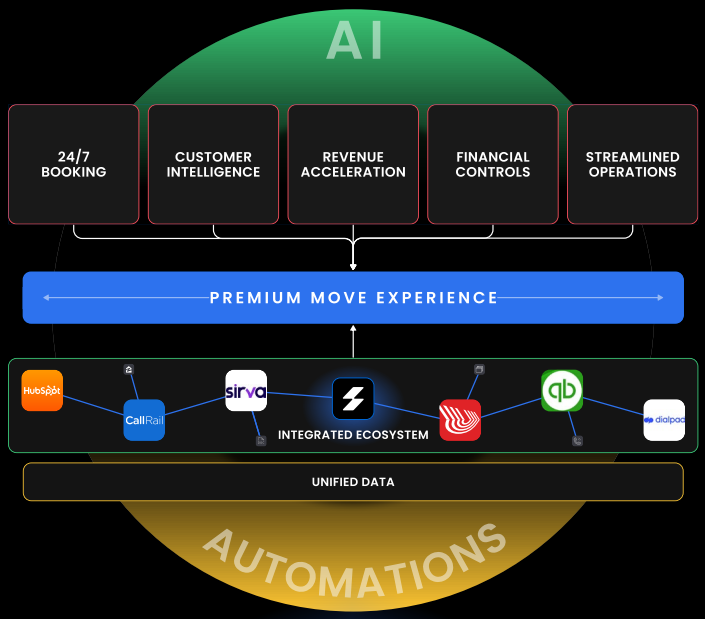
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2026 Upcoming Events

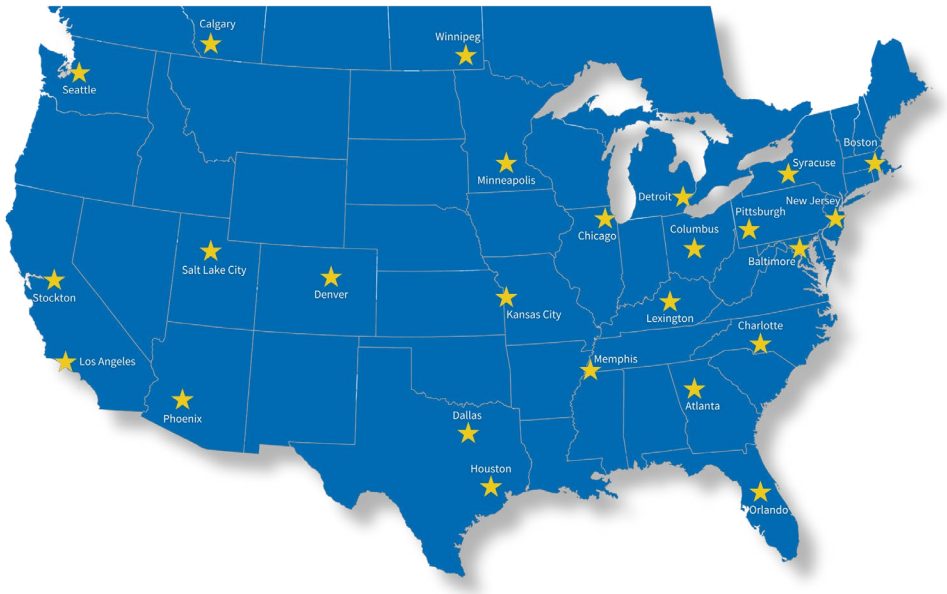
Save the Date

JAN	JAN	FEB	MAR
21	28	11	10
11am Women Moving Women Virtual Meeting	12 pm Free Webinar Setting Priorities for 2026	1pm Chapter Meeting Luncheon Patrizia's of Matawan	10am Packing Seminar Mahwah, NJ

MAR	MAR	MAY	SEPT
13	24	7	11 - Tariff Deadline 23 & 24
TARIFF DEADLINE	10am Packing Seminar Jamesburg, NJ	10am Scholarship Golf Outing	57TH Annual Convention Tropicana, Atlantic City

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New York DMV Employees Charged in CDL Fraud Scheme

What It Means for the Industry and New Jersey Movers



Recent reports have revealed that several New York Department of Motor Vehicles (DMV) employees have been charged in connection with a commercial driver's license (CDL) fraud scheme. According to law enforcement, the individuals allegedly accepted bribes in exchange for improperly issuing CDLs to applicants who did not meet federal or state qualification requirements. These actions allowed unqualified drivers to obtain licenses that permit operation of commercial motor vehicles.

Cases like this raise serious concerns across the transportation industry. CDLs are a critical safety requirement, and improperly issued licenses can put drivers, companies, and the general public at risk. Federal and state agencies have long emphasized that CDL fraud undermines roadway safety and creates an uneven playing field for companies that follow the rules and invest time and resources into proper driver qualification and training.

Does This Impact New Jersey Movers?

At this time, the charges are limited to New York DMV employees, and there has been no indication of wrongdoing by New Jersey agencies or licensed New Jersey movers. However, incidents of this nature often lead to heightened awareness and scrutiny nationwide, particularly during roadside inspections, safety audits, and compliance reviews.

New Jersey movers should be aware that drivers holding CDLs issued in other states, including New York, may face closer examination of their credentials. This can include verification of license issuance, testing records, and driver qualification files. While this does not change existing requirements, it reinforces the importance of maintaining accurate and complete documentation for all drivers.

What Movers Should Keep in Mind

Movers are encouraged to ensure that all drivers operating commercial vehicles hold valid, properly issued CDLs and that driver qualification files are current and well organized. This includes maintaining medical certificates, training documentation, and any required endorsements. Companies should also be cautious of third-party services or individuals offering shortcuts, guarantees, or expedited licensing services, as these are often red flags for noncompliant or fraudulent activity.

For companies hiring drivers who previously obtained a CDL in another state, taking an extra step to verify licensing information through official channels can help avoid complications during inspections or audits. Staying proactive with compliance protects both the business and the public, and reinforces the professionalism of licensed movers.

This case serves as an important reminder of why proper licensing standards matter and why ethical practices remain essential to the strength and credibility of the moving and transportation industry.

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Meet Our New Board Members

A strong Association starts with strong leadership, and NJWMA is fortunate to be guided by dedicated professionals who are willing to step up and serve. Our Board of Directors plays an essential role in shaping the direction of the Association, representing the interests of licensed movers, and ensuring we remain proactive in an industry that continues to evolve. From navigating new regulations and technologies to strengthening consumer awareness and supporting member businesses, the Board's work directly impacts the success and stability of our industry.

What makes NJWMA especially strong is the willingness of industry leaders to volunteer their time and expertise for the greater good. Board service is not just about attending meetings. It is about collaboration, forward thinking, and a shared commitment to protecting licensed movers while empowering the next generation of leaders.

One thing all three of our newest Board members share is a deep-rooted connection to the industry. Each comes from a family where the business was built by the generation before them, and each has stepped forward to carry that legacy on. That history brings perspective, pride, and a genuine respect for the work our members do every day.

Together, Tara McQuaid Dixon, Lindsay Padla Sanborn, and Pete Toscano represent the strength, diversity, and commitment that define NJWMA. Each brings a unique perspective, hands-on industry experience, and a genuine desire to give back to the Association and the industry as a whole. We are grateful for their willingness to serve and look forward to the ideas, collaboration, and leadership they will bring as we continue working to support licensed movers, protect consumers, and move NJWMA forward.

Tara McQuaid Dixon, Sea Cure Moving



Tara McQuaid Dixon, Co-Owner and Vice President of Sea Cure Moving, brings decades of industry experience and a strong commitment to professionalism, advocacy, and community involvement. Sea Cure Moving has been serving New Jersey for more than forty years, and Tara has played an integral role in the company's continued growth and success.

Tara understands the importance of NJWMA from both a business and industry perspective. She believes the Association plays a vital role in supporting licensed movers, strengthening communication among members, and promoting public awareness about consumer protection. She is especially passionate about ensuring movers have the tools and information they need to navigate today's regulatory and operational challenges.

Outside of her professional role, Tara is active in her community and charitable efforts. She serves as a Board Member of the Little Egg Theatre Company, a nonprofit dedicated to community theatre, and is also involved with Family Promise, an organization focused on helping families experiencing homelessness. Tara is married to Matt Dixon, and they reside in Absecon, New Jersey, along with their two dogs, Ozzy and Karma.

Tara has stepped into the role of Chair of the Communications Committee after serving on the committee for the past two years as a non-Board member. She will also be joining the Activity & Awards Committee in the upcoming year. Tara brings a collaborative mindset, strong communication skills, and a thoughtful approach to leadership, and we are excited to have her continue her involvement with NJWMA in this expanded role.

Meet Our New Board Members

Lindsay Padla Sanborn, Booth Movers Ltd.



Lindsay Padla Sanborn, Vice President of Booth Movers, represents the next generation of leadership in a company with a long and respected history. Booth Movers has been serving New Jersey for over ninety years and has been a proud NJWMA member for more than two decades.

Lindsay's connection to the industry runs deep. She grew up in the moving business and began working full-time immediately after college. Over the years, she has gained hands-on experience across nearly every aspect of the operation, including physical labor, sales, bookkeeping, and customer service. This well-rounded background gives her a practical understanding of what it takes to run a successful and compliant moving company.

NJWMA involvement is also part of Lindsay's family legacy. Her father, Doug Padla, served on the NJWMA Board of Directors for more than 29 years, and his dedication to the Association had a lasting influence on her appreciation for industry involvement and leadership. Continuing that legacy is something Lindsay takes great pride in.

Outside of work, Lindsay's family is at the center of her life. She is married to her husband Dan, and they recently celebrated their 20th wedding anniversary. They have two daughters, Ellie, who is 18 and will be attending Moravian University in the fall of 2026 to play volleyball, and Quinn, who is currently a freshman in high school. Their family also includes two beloved pets, Cooper, a 70-pound miniature Bernedoodle, and their cat Rocky.

Lindsay is serving on the Activity & Awards Committee and the Strategic Planning Committee, where she will focus on strengthening member engagement, supporting retention efforts, and helping guide the Association's long-term growth. We are thrilled to have Lindsay's experience, insight, and dedication on the Board.

Pete Toscano, Reliable Van & Storage



Pete Toscano, President of Reliable Van & Storage Co., brings steady leadership and a strong sense of responsibility to his role on the NJWMA Board of Directors. Reliable Van & Storage, based in Elizabeth, New Jersey, is a century-old company with deep roots in the industry and has been an NJWMA member for more than thirty years. The company is also affiliated with Allied, reinforcing Pete's appreciation for high standards and professionalism.

With more than twenty years in the moving and storage industry, Pete understands the importance of strong advocacy, education, and ethical business practices. He believes NJWMA plays a critical role in supporting licensed movers, educating consumers, and helping push back against rogue operators that harm both businesses and the public.

Outside of the moving industry, Pete values family and community. He is married to Dana Toscano and together they have two young sons, Peter and Dominick and we can't forget their yellow Labrador, Dakota. When he is not working, Pete enjoys spending time outdoors, which he considers an important way to recharge and maintain balance.

Pete is actively involved in charitable organizations including Move For Hunger, Hearts of Gold, and Wreaths Across America, and also serves on the AAA board. Within NJWMA, Pete is serving on the Membership Committee, where his focus will be on supporting member needs, strengthening retention, and helping ensure the Association continues to provide meaningful value to its members.

AI IN ACTION:
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NJWMA Chapter Meeting Luncheon

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The Most Common Compliance Mistakes NJ Movers Make and How to Avoid Them



Running a moving company in New Jersey means managing daily operations while staying compliant with state and federal requirements. Many compliance issues arise not from intent, but from overlooked details, outdated paperwork, or timing. Knowing where problems most often occur can help movers avoid unnecessary violations and delays.

Outdated Tariffs and Pricing Mismatches

A common issue is tariffs that do not align with current pricing or charges being used in the field. When rates or policies change but tariffs are not updated, it can create problems during audits or consumer disputes.

Tip: Review your tariff regularly and confirm it matches your estimates and invoices. Movers can update their tariff with a deadline of March 13 and September 11.

Insurance and Driver File Gaps

Missing or expired insurance certificates, medical cards, or incomplete driver qualification files remain frequent compliance issues, especially for companies with multiple drivers.

Tip: Keep renewal dates on a calendar and periodically review driver files to ensure all documents are current.

Advertising and Documentation Issues

Marketing materials that omit required license information, along with incomplete estimates, orders for service, or bills of lading, can quickly lead to violations or complaints.

Tip: Review your website, ads, trucks, and paperwork to ensure required information is clearly displayed and documents are completed properly.

Using the Proper State-Regulated Forms

In New Jersey, key documents including the estimate, order for service, and bill of lading are state regulated. Using outdated or noncompliant forms can create serious compliance issues.

Tip: Review the forms you are currently using. Movers may contact Milburn Printing (milburnprinting.com) for compliant New Jersey forms designed specifically for licensed movers.

Waiting Too Long to Renew Your License

NJ mover licenses expire September 30, 2026, and waiting until the last minute to start the renewal process can result in delays or lapses.

Tip: Set a reminder to begin your license renewal in August. NJWMA offers a license renewal service to help members prepare and submit their applications accurately and on time.

Staying compliant does not require perfection, but it does require consistency. Regular reviews of tariffs, paperwork, insurance, and licensing can help movers avoid common pitfalls and keep their focus on running a successful business.

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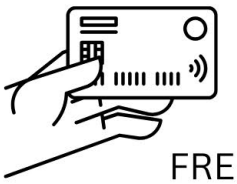
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New Jersey Warehouse & Movers Association & NJ Movers Tariff Bureau founded in 1969

OUR MEMBERS... *On the Move*



CJS Violations Services, Inc. has been in business for over 30 years and has been a proud member of the New Jersey Warehouse and Moving Association since 2007.

How did Gerald Vadas get started in the ticket business?
Gerald began his career in the trucking industry, so he understands firsthand the challenges his current customers face, from hiring truck drivers to getting deliveries out and back in a timely manner.

One afternoon, Gerald noticed four parking tickets sitting on a reception desk. He said, "Let me see if I can get these dismissed." He went down to court and successfully had all four tickets dismissed. The next day, there were five more tickets. He went back to court and had four out of five dismissed. That's when the light bulb went off: "Hey, this is a business!"

Thus, CJS Violations Services, Inc. was born. When Gerald first started, he would jokingly tell people that CJS stood for Criminal Justice System...it sounded good, right? In reality, CJS stands for Christopher, Jennifer, and Steven, his three children.

Gerald recognized a growing need for trucking companies to fight back. For years, no one was fighting violations. Companies simply received tickets and paid them. The New York City Department of Finance (DOF) is a billion-dollar industry, and over time they have become increasingly creative in how they collect money from working-class businesses operating in NYC. Many companies have gone out of business due to the financial burden placed on them by the DOF. The rules change so often, it can be overwhelming.

More recently, new requirements have been implemented that mandate all companies enroll in the Fleet Program. If a company is not enrolled, tickets cannot be heard, and the company loses its right to a hearing altogether. CJS's mission is to assist with fleet enrollment and make companies' jobs easier by helping clients avoid penalties, judgments, booting, and towing.

It is also important to note that violations come in many forms, not just parking tickets. Idling and camera violations have become a major issue. In some cases, citizens have essentially deputized themselves, earning six figures by recording trucks idling for more than three minutes. EZ-Pass violations have also spiraled out of control, with some companies incurring hundreds of thousands of dollars in fines. We have helped many clients minimize their exposure in these situations.

When it comes down to it, if you receive a ticket of any kind, before you pay it, call CJS and they will analyze your ticket and explain exactly how they can help.

VIOLATIONS ★ COMPLIANCE CJS SERVICES

CJS Violations Services - Tel: 570-698-8670
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Gerald.vadas@cjsviolations.net

Stephanie.davis@cjsviolations.net

FMCSA's New Registration System, Motus, Is Preparing to Launch

The Federal Motor Carrier Safety Administration (FMCSA) is preparing to launch a new registration system called Motus, which will eventually replace several legacy systems used by motor carriers and related entities. Motus is designed to modernize FMCSA's registration processes while making them more efficient, secure, and user-friendly.

The goal of Motus is to simplify and streamline registration, improve the accuracy of carrier data, reduce fraud, and enhance overall safety oversight. By consolidating systems and improving data validation, FMCSA aims to create a more reliable and transparent registration environment for the transportation industry.

FMCSA has indicated that the transition to Motus will be phased. Certain stakeholder groups and users will begin using the system first to ensure they are prepared to support customers before Motus opens to all users in 2026. This approach is intended to minimize disruption and allow time to address any issues before full implementation.

What Movers Should Know

While Motus is not yet open to all users, movers should begin preparing for the transition. This includes making sure company information on file with FMCSA is accurate and up to date, maintaining current login credentials, and being cautious of potential scams that may arise during the transition period. As with any system change, movers should rely on official FMCSA communications and trusted industry resources for guidance.

FMCSA
Federal Motor Carrier Safety Administration





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Annual Industry Deadlines & Key Dates for 2026

USDOT Biennial Update Deadline. The deadline is based on the last two digits of your USDOT number: Visit their website to determine your business deadline.

Unified Carrier Registration (UCR) Deadline
Due by December 31, 2025, for the 2026 registration year.

IFTA Quarterly Tax Filing Deadlines
Q1: April 30, 2026
Q2: July 31, 2026
Q3: October 31, 2026
Q4: January 31, 2027

IRP (International Registration Plan) Renewal
Most states require renewal in December 2025 or January 2026.

IRS Heavy Vehicle Use Tax (Form 2290)
Due annually by August 31, 2026, for vehicles weighing 55,000 lbs or more.

Hours of Service (HOS) Compliance Audit Period
Truckers must retain HOS logs for six months. Regular audits are encouraged to ensure compliance.

Drug & Alcohol Clearinghouse Annual Query
Employers of CDL drivers must complete at least one query per driver annually by December 31, 2026.

ELD Compliance Updates
Ensure all Electronic Logging Devices (ELDs) meet the latest FMCSA standards. Watch for announcements regarding updates or recalls.

State-Specific Business Filing Deadlines
Annual reports for LLCs and corporations (varies by state, typically due in March or April).

Federal Tax Deadlines

March 15, 2026: Partnership and S-Corp Tax Filing Deadline
April 15, 2026: Individual and C-Corp Tax Filing Deadline
September 15, 2026: Extension Filing Deadline for Partnerships and S-Corps
October 15, 2026: Extension Filing Deadline for Individuals and C-Corps

Health Insurance Enrollment Deadlines
Open Enrollment for 2026: November 1, 2025, to January 15, 2026.

Quarterly Estimated Tax Payments
Q1: April 15, 2026
Q2: June 15, 2026
Q3: September 15, 2026
Q4: January 15, 2027

National Moving Month
May is the busiest month for movers. Plan marketing campaigns, hire seasonal staff, and prepare operational resources.

DOT Inspections (Annual)
Ensure all vehicles and equipment have up-to-date annual inspections to meet FMCSA regulations.


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